

~ R E P O R T F O R ~

I N T P

INTROVERTED • INTUITIVE • THINKING • PERCEIVING



YOU'RE AN INTP

INTP stands for **Introverted, iNtuitive, Thinking, Perceiving**.

Each letter of your personality type describes a key aspect of who you are.

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INTROVERSION

Your Energy Style

Independent,
Cool, Thoughtful,
Self-Reliant

Your energy style is Introversion (in contrast with Extraversion). This dimension describes how you manage your energy.

Introverts are energized by being quiet, reflective, and calm. They maintain a distance from the outside world and prefer to conserve their energy rather than expend a lot of effort seeking excitement.

You enjoy:

- Contemplating ideas and experiences
- Being in calm surroundings
- Exploring a subject in depth
- Reflecting on thoughts or feelings
- Maintaining distance and privacy
- Quiet and solitude

INTUITION

Your Cognitive Style

Innovative,
Unconventional, Theoretical,
Complex

Your cognitive style is Intuition (in contrast with Sensing). This dimension describes how you process information.

Intuitives process information in an abstract, imaginative way. They focus on ideas and concepts that cannot be directly observed.

You like to focus on:

- Observing patterns and connections
- Interpreting meaning
- Imagining potential
- Ideas and concepts
- Innovation and creativity
- Possibilities for the future

THINKING

Your Values Style

Analytical,
Objective, Rational,
Unsentimental

Your values style is Thinking (in contrast with Feeling). This dimension describes your orientation to personal values.

Thinkers value logic, competence, and objectivity. They believe that every person has a responsibility to take care of him or herself.

You are concerned with:

- Using logical reasoning
- Being unbiased and impartial
- Considering costs and benefits
- Seeking consistency and justice
- Keeping a competitive edge
- Making objective decisions

PERCEIVING

Your Self-Management Style

Tolerant,
Open-Minded, Changeable,
Unstructured

Your self-management style is Perceiving (in contrast with Judging). This dimension describes how you organize your life.

Perceivers like freedom and spontaneity. They have a carefree attitude towards life and would rather be flexible than structured.

You prefer to:

- Be free to do what interests you in the moment
- Make the rules up as you go
- Have the freedom to be flexible
- Brainstorm options
- Do things when inspiration strikes
- Go with the flow and enjoy surprises

KNOWING YOURSELF



CORE VALUES

- REASON
- AUTONOMY
- ORIGINALITY
- SKEPTICISM

| As an INTP, you are a detached, analytical observer who can seem oblivious to the world around you because you are so deeply absorbed in thought.

| You spend much of your time focused internally: exploring concepts, making connections, and seeking understanding.

| To you, life is an ongoing inquiry into the mysteries of the universe.

| You present a cool exterior but are privately passionate about reason, analysis, and innovation.

| You seek to create complex systems of understanding to unify the principles you've observed in your environment.

| Your mind is complicated and active, and you will go to great mental lengths trying to devise ingenious solutions to interesting problems.

| You are non-traditional, and more likely to reason out your own individual way of doing things than to follow the crowd.

| You are suspicious of assumptions and conventions, and eager to break apart ideas that others take for granted.

| You are merciless when analyzing concepts and beliefs, and hold little sacred.

| You are often baffled by other people who remain loyal to ideology that doesn't make logical sense.



YOUR KEY MOTIVATORS

- UNDERSTANDING THE WORLD
- QUESTIONING ESTABLISHED IDEAS
 - DEVELOPING CREATIVE SOLUTIONS
 - ANALYZING COMPLEX PROBLEMS

DEALING WITH OTHERS



YOU CONNECT BY

- RESPECTING OTHERS' SPACE
- RESOLVING CONFLICTS LOGICALLY
- LISTENING ATTENTIVELY
- EXPLORING CREATIVE IDEAS AND THEORIES

HOW YOU APPEAR TO OTHERS

You are often thoroughly engaged in your own thoughts, and usually appear to others as offbeat and unconventional.

Your mind is a most active place, and your inward orientation can mean that you neglect superficial things like home décor or appropriate clothing.

You don't tend to bother with small talk but can become downright passionate when talking about science, mathematics, computers, or the larger theoretical problems of the universe.

Reality is often of only passing interest to you, as you are more interested in the theory behind it all.

You tend to be precise in your speech, and communicate complex ideas with carefully chosen words.

You insist on intellectual rigor in even the most casual of conversations, and will readily point out inconsistencies of thought or reasoning.

Social niceties may fall by the wayside for you, as you are more interested in analyzing logic, and you may offend others by submitting their dearly held values and beliefs to logical scrutiny.



YOU COMMUNICATE BY

- EXPLORING POSSIBILITIES
- IDENTIFYING INCONSISTENCIES AND ERRORS
- UNDERSTANDING SYSTEMS
 - CONCEPTUALIZING LONG-TERM SOLUTIONS



YOUR RELATIONSHIP STYLE

- Creative and independent, you feel no need to adhere to social convention.
- You care more about building mutually satisfying relationships, than keeping up with appearances.
- You are playful and fun, but also intensely logical.
- You are open-minded and accepting of others, as long as you can understand the logic behind their actions.

YOUR COMMUNICATION STYLE

- Thoughtful and independent, you may not have a great need for conversation, but when discussing complex concepts or innovative ideas you can become quite intense and insightful.
- Logical and analytical, you can weigh possibilities endlessly and are great at playing devil's advocate.
- You love to pick apart ideas and aren't shy about pointing out flaws in others' logic.



FINDING YOUR CALLING



YOUR IDEAL WORK ROLES

- INGENIOUS THINKER
- SCIENTIFIC ANALYST
- INQUISITIVE PHILOSOPHER
 - INDEPENDENT ICONOCLAST

HOW YOU WORK

At work, you are motivated to solve complex problems in an original, innovative way.

You want to analyze systems and ideas thoroughly to create deep understanding, and enjoy designing creative solutions to highly abstract problems.

You rarely have much interest in organizational traditions, preferring to forge your own path to innovation.

You hate being limited by bureaucracy and rules, and are often more in tune with the theoretical soundness of your ideas than you are with the practical applications.

You typically prefer to focus on creating the idea, leaving the tedious details of implementation to someone else.

You work best independently or with a small team of colleagues that you perceive as smart, competent, and logical.

You quickly tire of colleagues who are aggressive or overbearing, and can be dismissive of people who aren't as clever as yourself.



YOUR IDEAL WORK ENVIRONMENT

- ALLOWS PRIVACY AND INDEPENDENCE
- FLEXIBLE AND UNSTRUCTURED
- DYNAMIC AND INTELLECTUALLY CHALLENGING
- FOCUSED ON CREATIVE IDEAS AND POSSIBILITIES

FINDING YOUR CALLING



YOUR TEAMWORK STRENGTHS

- You are a thoughtful, analytical team member who contributes a deep understanding of complex problems.
- You are often most interested in the theoretical questions behind the team's goal, and can help the group to identify key principles and generate innovative ideas.
- You tend to engage with the vision of the team, analyzing it rationally and objectively and offering options and possibilities.

- ANALYZING SYSTEMS LOGICALLY
 - CONNECTING INTELLECTUALLY
- WORKING INDEPENDENTLY
- TACKLING COMPLEX PROBLEMS



YOUR LEADERSHIP STRENGTHS

- IMPROVING SYSTEMS AND PROCESSES
- ALLOWING AUTONOMY
- COMMUNICATING THE BIG PICTURE
- ADAPTING EASILY TO CHANGE

YOUR LEADERSHIP STYLE

- In leadership positions, you inspire others with your intelligence and innovative ideas.
- You are often unassuming on the surface but catch everyone's attention once you begin talking about your ideas.
- You generally allow your direct reports a lot of latitude, preferring to set the overall goal and trust your team to solve problems autonomously.

TOP CAREERS FOR YOUR INTP TYPE

INTPs typically choose a career that allows them to use their powers of logical analysis to solve complex, theoretical problems. They enjoy cutting edge ideas and are often found in science and technology. Most INTPs like to work independently, and choose careers that allow them to direct their own work and explore concepts in depth.

Keep in mind, there are many careers that may be appropriate for you which are not listed here. However, the careers listed here give a representative sample of the top trends for INTPs in their careers, and thus can give you an idea of where you might find satisfaction.



ARTS, LANGUAGE AND DESIGN

- News Analyst
- Editor
- Producer or Director
- Architect
- Animator
- Graphic Designer
- Archivist
- Writer
- Craft Artist
- Technical Writer



MEDICINE AND RESEARCH

- Surgeon
- Neurologist
- Pathologist
- Psychiatrist
- Pharmaceutical Researcher



BUSINESS AND LEADERSHIP

- Organizational Psychologist
- Securities Analyst
- Investment Banker
- Financial Analyst
- Top Executive



TECHNOLOGY AND ENGINEERING

- Software Developer
- Internet Architect
- Systems Analyst
- Network Administrator
- Computer Programmer
- Database Administrator
- Environmental Engineer
- Civil Engineer
- Aerospace Engineer
- Computer Software or Hardware Engineer
- Environmental Scientist
- Biomedical Engineer



SCIENCES

- Chemist
- Microbiologist
- Geologist
- Physicist
- Historian
- College Professor
- Mathematician
- Economist
- Political Scientist



LAW

- Attorney
- Legal Mediator
- Legal Executive
- Police Supervisor

YOUR PERSONAL STRENGTHS

INDEPENDENCE

You work well with autonomy, and do not need to have your hand held in order to meet a challenge.

CREATIVITY

You find original and unconventional solutions to complicated problems.

ANALYSIS

You question everything and take the time to logically consider ideas before accepting them.

REFLECTION

You are reserved and process things internally, which allows you to communicate with precision.

YOU AT YOUR BEST

At your best, you are logical and innovative, solving complicated problems and furthering your understanding of systems and organizations.

You are constantly analyzing internally, critiquing ideas and theories.

You want to understand how things work and how to improve them.

You are creative and inventive, and use these talents to explore and enhance the world around you.

To perform at your best, look for opportunities that allow you the freedom to focus on what drives you: theories and possibilities.

You are tremendously creative and are happiest working in an environment where you are not constrained with excessive rules and structure.

You also need privacy and time with your thoughts.

You want to be able to face a challenge, and decide on your own, and in your own time, the best way to overcome it.

UNLOCKING YOUR POTENTIAL



OPPORTUNITIES FOR EXCELLENCE

- Choose roles that take advantage of your independence. You are most effective when you are given the freedom to chart your own course.
- Use your powers of analysis to help increase understanding of complicated issues. You often see through to the heart of the matter, and can help others to see it too.
- Use your creativity to develop unique solutions. You are an innovator and can be trusted to discover new and exciting ideas.
- Take time to consider ideas and issues. The extra time you spend on reflection will allow you to communicate efficiently.



POTENTIAL PITFALLS

- Try to recognize when it's best to state things simply. You may lose people if you get caught up with detailing complex theories and ideas.
- Don't get so caught up with analysis and reflection that you put off implementation. You enjoy the process of learning about something, but in order to be effective, you have to put your plan into action.
- Work on increasing your patience with highly sensitive individuals. You can be frustrated when you feel someone is being overly emotional, but there are times when an emotional approach will be most effective.
- Be considerate when analyzing the opinions of others. Some people find your preference for direct and objective criticism to be off-putting.